# UNITED ARTS OF CENTRAL FLORIDA, INC. FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2024 AND 2023



# UNITED ARTS OF CENTRAL FLORIDA, INC. TABLE OF CONTENTS YEARS ENDED JUNE 30, 2024 AND 2023

INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
STATEMENTS OF FINANCIAL POSITION	3
STATEMENTS OF ACTIVITIES	4
STATEMENTS OF FUNCTIONAL EXPENSES	6
STATEMENTS OF CASH FLOWS	8
NOTES TO FINANCIAL STATEMENTS	9



#### INDEPENDENT AUDITORS' REPORT

Board of Directors United Arts of Central Florida, Inc. Orlando, Florida

# Report on the Audit of the Financial Statements Opinion

We have audited the accompanying financial statements of United Arts of Central Florida, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Arts of Central Florida, Inc., as of June 30, 2024 and 2023 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Arts of Central Florida, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Arts of Central Florida, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of United Arts of Central Florida, Inc.'s internal control. Accordingly,
  no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Arts of Central Florida, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Lakeland, Florida November 12, 2024

# UNITED ARTS OF CENTRAL FLORIDA, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2024 AND 2023

	2024	2023
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 3,879,684	\$ 3,182,301
Amounts Held for Others:	Ţ,,	· -, ·, · · ·
Restricted Cash and Cash Equivalents	6,481,480	1,862,683
Accounts Receivable	1,509,266	2,595,000
Total Amounts Held for Others	7,990,746	4,457,683
Pledges and Grants Receivable, Net	1,527,350	2,096,820
Prepaid Expenses and Other Assets	120,171	136,183
Investments	29,771	28,145
Total Current Assets	13,547,722	9,901,132
NONCURRENT ASSETS		
Property and Equipment, Net of Accumulated Depreciation		
of \$123,892 and \$113,857, Respectively	30,809	20,236
Operating Lease Right of Use Assets, Net of Accumulated Amortization	197,886	171,231
Finance Lease Right of Use Assets, Net of Accumulated Amortization	1,589	5,496
Total Noncurrent Assets	230,284	196,963
Total Assets	¢ 12.779.006	¢ 10,009,005
Total Assets	\$ 13,778,006	\$ 10,098,095
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable and Accrued Expenses	\$ 291,978	\$ 265,841
Grants Payable	1,353,819	1,670,216
Deferred Services Fee Revenue	242,761	116,666
Other Deferred Revenue	53,200	75,114
Operating Lease Obligation, Current Portion	94,367	84,486
Finance Lease Obligation, Current Portion	2,327	3,906
Amounts Held for Others	7,990,746	4,457,683
Designations Payable	1,030,563	772,177
Total Current Liabilities	11,059,761	7,446,089
LONG-TERM LIABILITIES		
Operating Lease Obligation, Net of Current Portion	105,717	88,903
Finance Lease Obligation, Net of Current Portion	-	2,327
Total Long-Term Liabilities	105,717	91,230
Total Liabilities	11,165,478	7,537,319
NET ASSETS		
Without Donor Restrictions	2,187,074	2,188,917
With Donor Restrictions	425,454	371,859
Total Net Assets	2,612,528	2,560,776
Total Liabilities and Net Assets	\$ 13,778,006	\$ 10,098,095

# UNITED ARTS OF CENTRAL FLORIDA, INC. STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT			
Contributions:			
Corporations	598,891	\$ 105,000	\$ 703,891
Government	4,058,872	197,308	4,256,180
Foundations	218,225	200,000	418,225
Individuals and Workplace Giving	328,425	6,194,422	6,522,847
Total Support	5,204,413	6,696,730	11,901,143
Less: Donor Designations, Net of			
Provision for Losses		(6,155,011)	(6,155,011)
Net Support	5,204,413	541,719	5,746,132
OTHER REVENUE			
Contract Services Revenue:			
Orange County Public Schools	659,438	-	659,438
Greater Orlando Aviation Authority	34,650	-	34,650
City of Orlando	297,275	-	297,275
Orange County Arts Marketing	135,000	-	135,000
Fees for Services Revenue	397,692	-	397,692
Gifts-in-Kind	49,864	-	49,864
Other Income	109,820	-	109,820
Interest Income	89,587	-	89,587
Net Assets Released from Restriction	488,124	(488,124)	
Total Support and Other Revenue	2,261,450	(488,124)	1,773,326
Total Revenue	7,465,863	53,595	7,519,458
Expenses:			
Program	6,807,547	-	6,807,547
Fundraising	473,257	-	473,257
Management and General	186,902		186,902
Total Expenses	7,467,706		7,467,706
CHANGE IN NET ASSETS	(1,843)	53,595	51,752
Net Assets - Beginning of Year	2,188,917	371,859	2,560,776
NET ASSETS - END OF YEAR	\$ 2,187,074	\$ 425,454	\$ 2,612,528

# UNITED ARTS OF CENTRAL FLORIDA, INC. STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2023

	Without Donor Restrictions		With Donor Restrictions		Total
SUPPORT					
Contributions:					
Corporations	\$	620,326	\$	60,000	\$ 680,326
Government		4,595,807		125,000	4,720,807
Foundations		206,187		100,000	306,187
Individuals and Workplace Giving		215,268		5,542,643	 5,757,911
Total Support		5,637,588		5,827,643	11,465,231
Less: Donor Designations, Net of					
Provision for Losses				(5,487,683)	(5,487,683)
Net Support		5,637,588		339,960	5,977,548
OTHER REVENUE					
Contract Services Revenue:					
Orange County Public Schools		579,600		-	579,600
Greater Orlando Aviation Authority		28,100		-	28,100
Fees for Services Revenue		200,124		-	200,124
Gifts-in-Kind		44,834		-	44,834
Other Income		44,983		-	44,983
Interest Income		1,120		-	1,120
Net Assets Released from Restriction		418,491		(418,491)	 -
Total Support and Other Revenue		1,317,252		(418,491)	898,761
Total Revenue		6,954,840		(78,531)	6,876,309
Expenses:					
Program		6,429,844		-	6,429,844
Fundraising		391,151		-	391,151
Management and General		170,085		-	170,085
Total Expenses		6,991,080		-	 6,991,080
CHANGE IN NET ASSETS		(36,240)		(78,531)	(114,771)
Net Assets - Beginning of Year		2,225,157		450,390	2,675,547
NET ASSETS - END OF YEAR	\$	2,188,917	\$	371,859	\$ 2,560,776

# UNITED ARTS OF CENTRAL FLORIDA, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2024

	Program	Fundraising	Management and General	Total
Support Grants to Arts Organizations	\$ 4,855,029	\$ -	\$ -	\$ 4,855,029
Salaries, Taxes, and Benefits	931,524	266,150	133,075	1,330,749
Advertising and Promotion	105,624	26,406	-	132,030
Consulting and Contracted Services	334,380	79,165	7,569	421,114
Rents and Utilities	149,566	31,066	13,472	194,104
Technology	40,767	7,331	14,349	62,447
Supplies	17,922	3,635	1,715	23,272
Printing and Publication	107,872	33,365	444	141,681
Hospitality, Meals, and Awards	200,758	13,523	2,409	216,690
Depreciation and Amortization	7,706	1,606	702	10,014
Dues and Subscriptions	13,780	2,863	1,253	17,896
Postage	7,859	1,848	252	9,959
Corporate Insurance	11,652	2,421	1,059	15,132
Telecommunication	7,239	1,786	1,819	10,844
Interest	-	-	120	120
Travel, Conferences, and Education	15,869	2,092	915	18,876
Credit Loss Experience			7,749	7,749
Total Expenses	\$ 6,807,547	\$ 473,257	\$ 186,902	\$ 7,467,706

# UNITED ARTS OF CENTRAL FLORIDA, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2023

	Program	Fundraising	Management and General	Total
Support Grants to Arts Organizations	\$ 5,022,235	\$ -	\$ -	\$ 5,022,235
Salaries, Taxes, and Benefits	715,843	249,460	119,307	1,084,610
Advertising and Promotion	115,209	23,388	1,141	139,738
Consulting and Contracted Services	154,716	32,444	17,882	205,042
Rents and Utilities	93,595	21,779	11,530	126,904
Technology	36,981	10,717	9,094	56,792
Supplies	4,613	1,060	2,100	7,773
Printing and Publication	121,756	30,962	276	152,994
Hospitality, Meals, and Awards	114,490	10,736	2,285	127,511
Depreciation and Amortization	8,556	2,463	962	11,981
Dues and Subscriptions	13,365	3,071	1,626	18,062
Postage	6,485	1,540	485	8,510
Corporate Insurance	6,668	1,532	811	9,011
Telecommunication	3,271	572	1,608	5,451
Interest	-	-	223	223
Travel, Conferences, and Education	12,061	1,427	755	14,243
Total Expenses	\$ 6,429,844	\$ 391,151	\$ 170,085	\$ 6,991,080

# UNITED ARTS OF CENTRAL FLORIDA, INC. STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2024 AND 2023

		2024		2023
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in Net Assets	\$	51,752	\$	(114,771)
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities:				
Depreciation		10,014		8,102
Amortization on Financing Right of Use Assets		3,812		3,880
Increase in Board Designated Endowments		(1,626)		(783)
Changes in Operating Assets and Liabilities:		, ,		, ,
Pledges and Grants Receivable, Net		569,470		(1,420,673)
Accounts Receivable		1,085,734		(2,595,000)
Prepaid Expenses and Other Assets		16,012		(86,326)
Operating Lease Right of Use Assets		(26,655)		(171,231)
Financing Lease Right of Use Assets		95		(9,376)
Accounts Payable and Accrued Expenses		26,137		50,559
Grants Payable		(316,397)		273,783
Operating Lease Obligation		26,695		173,389
Finance Lease Obligation		-		10,035
Deferred Services Revenue		126,095		76,876
Amounts Held for Others		3,533,063		2,081,961
Designations Payable		258,386		287,305
Net Cash Provided (Used) by Operating Activities		5,362,587		(1,432,270)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of Property and Equipment		(20,587)		(9,797)
Net Cash Used by Investing Activities		(20,587)		(9,797)
CASH FLOWS FROM FINANCING ACTIVITIES				
Payments on Finance Lease		(3,906)		(3,802)
Net Cash Used by Investing Activities		(3,906)		(3,802)
NET CHANGE IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH AND CASH EQUIVALENTS		5,338,094		(1,445,869)
Cash, Cash Equivalents, and Restricted Cash and Cash				
Equivalents - Beginning of Year		5,044,984		6,490,853
CASH, CASH EQUIVALENTS, AND RESTRICTED CASH AND CASH EQUIVALENTS - END OF YEAR	\$	10,383,078	\$	5,044,984
RECONCILIATION OF CASH, CASH EQUIVALENTS, AND RESTRICTED CASH AND CASH EQUIVALENTS REPORTED ON THE STATEMENTS OF FINANCIAL POSITION				
Cash and Cash Equivalents	\$	3,879,684	\$	3,182,301
Amounts Held for Others - Restricted Cash and Cash Equivalents	•	6,481,480	•	1,862,683
Total	\$	10,361,164	\$	5,044,984

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# **Nature of Organization**

United Arts of Central Florida, Inc. (United Arts or the Organization) is a nonprofit corporation organized and operated exclusively for cultural and educational purposes in order to further programs in arts, science, and history. Monies raised by United Arts are spent on programs and grants to a wide variety of arts, science, and history organizations throughout Lake, Orange, Osceola, and Seminole counties.

# **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets, support, revenues, and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed stipulations. These assets may, however, be subject to board-designated restrictions.

Net Assets With Donor Restrictions – Net assets that are subject to donor-imposed stipulations. These stipulations either require the Organization to maintain the net asset permanently, generally permitting all or part of the income earned on related investments be used for general or specific purposes or be met either by the completion of a stipulated action and/or the passage of time. As of June 30, 2024 and 2023, the Organization does not have any assets that are required to be maintained permanently.

# Cash and Cash Equivalents

The Organization considers all highly liquid debt instruments purchased with a maturity of three months or less, which are not held because of contractual provision, to be cash equivalents. Cash held for others are excluded from this definition.

# Pledges and Grants Receivable

Pledges and grants receivable are unconditional promises to give and are recorded when the promises to give are made. Pledges and grants receivable which are expected to be collected in more than one year are stated at the present value of estimated future receipts. The Organization provides an allowance for uncollectible pledges at the time revenues are recorded based on historical write-offs.

#### **Property and Equipment**

Property and equipment consist of furniture, office equipment, and software and are recorded at cost, if purchased, and at fair market value on the date received, if donated. Depreciation is computed using the straight-line method over the estimated useful lives of the assets of three to seven years. For the years ended June 30, 2024 and 2023, depreciation expense was \$10,035 and \$8,102, respectively.

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# Leases

The Organization leases an office space and office equipment under an operating lease and office equipment under a finance lease. The Organization determines if an arrangement is a lease at inception. Operating leases are included in operating lease right-of-use (ROU) assets and operating lease obligation on the statement of financial position. Finance leases are included in finance lease right-of-use (ROU) assets and finance lease obligation on the statement of financial position.

ROU assets represent the Organization's right to use an underlying asset for the lease term and lease obligation represent the Organization's obligation to make lease payments arising from the lease. ROU assets and obligations are recognized at the lease commencement date based on the present value of lease payments over the lease term. As most of leases do not provide an implicit rate, the Organization uses its implied rate based on the information available at commencement date in determining the present value of lease payments. The operating lease ROU asset also includes any lease payments made and excludes lease incentives. The lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term. The Organization has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease obligation or right of use assets on the statement of financial position.

# **Contributions and Designations**

Unconditional promises to give, including pledges and grants receivable, are recognized in the period received. Conditional promises to give are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met. Pledges received that are restricted to a specific organization by the donor are recorded as designations receivable and designations payable due when the related promise to give is received.

# **Donor Restricted Contributions**

Contributions are considered to be available for use with no restrictions unless specifically restricted by the donor. Amounts received that are designated for future periods or are restricted by the donor for specific purposes are reported as donor restricted support that increases that net asset class. United Arts operates on a forward funding basis; therefore, contributions toward the current annual campaign are time restricted by the board to fund grants, programs, and operations in the next fiscal year.

When a donor restriction expires, which is when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the statements of activities as net assets released from restriction. If a restriction is fulfilled in the same time period in which the contribution is received, the Organization reports the support to be without donor restrictions.

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# **Deferred Services Revenue**

Deferred services revenue represents administrative fees received in advance for grants awarded by Orange County and restricted program revenue, which have not yet been earned.

# **Grants Payable**

The Organization grants funds to a wide variety of arts, sciences, and history organizations. These grants are recognized when they are unconditionally promised to the recipient. The Organization had \$1,353,819 and \$1,670,216 in grants payable as of June 30, 2024 and 2023, respectively. The Organization also had \$363,203 and \$217,945 of existing conditional grants payable at June 30, 2024 and 2023, respectively, payment of which is conditional upon the grantee meeting certain conditions in the grant agreement.

# **Contributed Services and Goods**

Contributed services are recognized and recorded at fair market value only to the extent they create or enhance nonfinancial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donations. Contributed goods are recognized at fair market value on the date received.

During the year ended June 30, 2024 and 2023, specialized goods and/or services in the form of discounted and/or free advertising, space rental, hospitality, and supplies was received and recognized in the statement of activities as gifts-in-kind support and related expenses of \$49,864 and \$44,834, respectively.

# **Functional Expenses**

Salaries and related benefits are allocated among functional categories based upon the estimated proportion of employee time spent for each function. A portion of general and administrative costs that benefit multiple functional areas have been allocated across program and supporting services based on estimated time spent by employees involved with those areas. All other expenses, including advertising, consulting, rent, and hospitality costs are either directly allocated or distributed based upon management's estimate of the relative functional activity.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# **Income Taxes**

The Organization is exempt from federal income tax under provisions of Section 501(c)(3) of the Internal Revenue Code (IRC), and from state income taxes under similar provisions of the Florida Income Tax Code.

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# **Income Taxes (Continued)**

Accounting principles generally accepted in the United States of America prescribe requirements for the recognition of income taxes in financial statements, and the amounts recognized are affected by income tax positions taken by the Organization in its tax returns. The Organization's status as an exempt organization is defined as an income tax position under these requirements. While management believes it has complied with the Internal Revenue Code, the sustainability of some income tax positions taken by the Organization in its tax returns may be uncertain. There are minimum thresholds of likelihood that uncertain tax positions are required to meet before being recognized in the financial statements. Management does not believe that the Organization has any material uncertain tax positions at June 30, 2024 or 2023.

# **Concentration of Credit Risk**

The Organization's financial instruments that are exposed to concentrations of credit risk consist of cash and cash equivalents, which include checking and money market accounts placed with federally insured financial institutions. Such accounts may, at times, exceed federally insured limits. The Organization has not experienced any losses on such accounts.

In addition, the Organization receives substantial support from individuals, businesses, and governmental entities in the Central Florida area. The financial strength of the Organization is therefore contingent upon the economy of Central Florida. During the years ended June 30, 2024 and 2023, one entity accounted for approximately 53% and 52%, respectively of total revenue.

#### **Advertising Expense**

Advertising costs are expensed as incurred. The Organization actively advertises its brand and runs collaborative marketing campaigns on behalf of the arts, science, and history organizations it supports. Advertising is designed to raise awareness for the region's arts and cultural organizations and the diverse variety of events available. Marketing is done regionally to attract residents as well as throughout the state, nationally and internationally to attract tourists to experience arts and culture while they are in the area. The Organization solicits funding specifically to support these marketing efforts. For each of the years ended June 30, 2024 and 2023, the Organization was awarded grants totaling \$100,000 and \$100,000, respectively. Advertising expenses for the years ended June 30, 2024 and 2023, totaled \$132,030 and \$139,738, respectively.

# **Subsequent Events**

The Organization has evaluated events and transactions through November 12, 2024, which is the date the financial statements were available to be issued. Based upon this evaluation, the Organization has determined that no subsequent events have occurred that require adjustment to or disclosure in the financial statements.

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

# **Accounting Pronouncement Adopted in Current Year**

At the beginning of 2024, the Organization adopted FASB ASU 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, as amended, which modifies the measurement of expected credit losses. The Organization adopted this new guidance utilizing the modified retrospective transition method. The adoption of this Standard did not have a material impact on the Organization's financial statements.

# NOTE 2 DEFERRED SERVICES REVENUE

United Arts provides grants administration services for Orange County, Florida (see Note3). Service fees are set at 8% of the first \$2,000,000 in grants awarded and 5% thereafter with total administrative fees of \$436,970 and \$210,000 for the years ended June 30, 2024 and 2023, respectively. Administrative fee revenue is earned as the services are provided, the benefits of which are realized simultaneously by Orange County over the term of the grant and is recorded as contract and services revenue in the statements of activities. Total administrative fees earned during the years ended June 30, 2024 and 2023, were \$310,875 and \$200,124, respectively. As of June 30, 2024 and 2023, deferred service fee revenue was \$250,874 and \$124,780, respectively.

The following table provides information about significant changes in deferred income for the year ended June 30, 2024 and 2023:

	2024		 2023
Deferred Income:		_	
Administrative Fees, Beginning of Year	\$	116,666	\$ 106,791
Administrative Fees, End of Year		242,761	116,666

#### NOTE 3 AMOUNTS HELD FOR OTHERS

#### **Orange County**

The Organization holds funds on behalf of Orange County for arts and cultural grants to be funded by the tourist development tax at the discretion of Orange County. Funds are held in a separate, interest-bearing account and interest earned is remitted back to Orange County twice per year.

# NOTE 3 AMOUNTS HELD FOR OTHERS (CONTINUED)

During the years ended June 30, 2024 and 2023, the Organization received \$7,439,939 and \$5,436,271, respectively, in funding for grants awarded for Cultural Tourism and/or Cultural Facilities and/or Blockbuster grants and disbursed \$4,790,632 and \$3,137,132, respectively, in funding for those grants. For the years ended June 30, 2024 and 2023, \$44,733 and \$15,000, is being held by the Organization for grant awards that had been forfeited by the grantees, respectively.

Since the Organization acts as an intermediary or agent for these funds on behalf of Orange County, these grants and related interest are not considered revenues of the Organization.

Amounts held for Orange County, including interest, consist of the following as of June 30:

	 2024	 2023
Cultural Facilities Grants	\$ 3,142,508	\$ 7,894
Cultural Tourism Grants	1,955,208	2,016,119
Sustainability Grants	40,642	-
Blockbuster Fund	2,114,182	1,015,736
Venue Subsidy	418,987	-
Forfeited Grants	 44,773	 15,000
Funds Held for Orange County	 7,716,300	 3,054,749
Interest Held for Orange County	 28,185	 172
Amounts Held for Orange County	\$ 7,744,485	\$ 3,054,921

#### **Collaborative Campaign**

The Organization runs an annual Collaborative Campaign for community arts, science, and history groups in Central Florida. The campaign runs primarily from February through April. During the year ended June 30, 2024, the Organization raised approximately \$6,791,211, of which approximately \$5,689,166 was designated for 37 partner groups. During the year ended June 30, 2023, the Organization raised approximately \$6,077,000, of which approximately \$5,175,000 was designated for 33 partner groups.

# **National Endowment for the Arts**

On January 5, 2022, the Organization was granted an award under American Rescue Plan Act in an amount of \$500,000 to support subgranting to the nonprofit arts sector in response to and recovery from the COVID-19 pandemic. Funds from this grant may be requested from the granter either thirty days prior to an anticipated disbursement or on a reimbursement basis. Payments to subrecipients of \$84,200 were made in the year ended June 30, 2024.

# NOTE 4 PLEDGES AND GRANTS RECEIVABLE

Pledges and grants receivable consist of the following as of June 30:

	 2024	 2023
Due Within One Year	\$ 1,532,213	\$ 2,101,683
Less: Allowance for Doubtful Accounts	 (4,863)	 (4,863)
Total	\$ 1,527,350	\$ 2,096,820

# NOTE 5 LEASES

# **Operating Lease**

The Organization leases an office space in Orlando, Florida, along with other office equipment including a mailing system and phone system which expire on various dates from 2023 through 2027. The monthly payment for the office space is \$7,250 and with a 3% increase each year for the life of the lease. The monthly payments for the mailing and phone systems are \$433 and \$435, respectively.

# Finance Lease

The Organization leases copier equipment that expires January 2025. The monthly payment is \$335, which includes interest payments.

ROU assets consist of the following at June 30:

	2024			
	0	perating		Finance
Right of Use Assets		273,667		19,058
Less: Accumulated Amortization		(75,781)		(17,469)
Total Right of Use Assets, Net	\$	197,886	\$	1,589
		202	23	
	O	202 perating		Finance
Right of Use Assets	O <sub>1</sub>			Finance 19,398
Right of Use Assets Less: Accumulated Amortization		perating		
<u> </u>		perating 270,233		19,398

The following table provides quantitative information concerning the Organization's leases.

<u>Lease Cost</u>		2024		2023
Finance Lease Cost: Amortization of Right of Use Assets	\$	3,812	\$	3,880
Interest on Lease Obligation	Ψ	120	Ψ	223
Operating Lease Cost		162,611		105,091
Total Lease Cost	\$	166,543	\$	109,194
Other Information				
Cash Paid for Amounts Included in the				
Measurement of Lease Liabilities:				
Operating Cash Flows from Finance Leases	\$	120		223
Operating Cash Flows from Operating Leases		78,561		102,933
Financing Cash Flows from Finance Leases		3,906		3,802
Right-of-Use Assets Obtained In Exchange for New				
Finance Lease Liabilities	\$	-	\$	19,398
Right-of-Use Assets Obtained In Exchange for New				
Operating Lease Liabilities	\$	250,924	\$	270,233
Weighted-Average Remaining Financing Lease Term		0.5 years		1.5 years
Weighted-Average Remaining Operating Lease Term		2 years		2.2 years
Weighted-Average Discount Rate - Finance Leases		2.69%		2.69%
Weighted-Average Discount Rate - Operating Leases		4.37%		2.69%

# NOTE 5 LEASES (CONTINUED)

The Organization classifies the total undiscounted lease payments that are due in the next 12 months as current. A maturity analysis of annual undiscounted cash flows for lease liabilities as of June 30, 2024, is as follows:

Year Ending June 30,	0	Operating		Finance	
2025	\$	94,367	\$	2,348	
2026		97,042		-	
2027		18,844			
Total Minimum Lease Payments		210,253		2,348	
Less: Amount Representing Interest		(10,169)		(21)	
Present Value of Lease Obligation	\$	200,084	\$	2,327	

#### NOTE 6 NET ASSETS

Net assets without donor restrictions consist of the following as of June 30:

	2024		2023
Available for Operations	\$ 1,297,308	\$	1,395,757
Board Designated Funds for Future Years	860,000		765,062
Board Designated Endowment Investments	 29,766		28,098
Total	\$ 2,187,074	\$	2,188,917

Net assets with donor restrictions consist of the following as of June 30:

	 2024		2023
Purpose Restricted - Events Website	\$ 67,872	\$	67,872
Time and Purpose Restricted - Grants	357,582		252,553
Purpose Restricted - Orange County Venue Subsidy			
Grant	 		51,434
Total	\$ 425,454	\$	371,859

Net assets with donor restrictions during the years ended June 30, 2024 and 2023 of \$488,124 and \$418,491, respectively, were released from donor restrictions to support grants and operations.

In October 2019, the Organization was awarded \$500,000 in funding from Orange County to create a venue subsidy grant program to make the rental of performance space throughout Orange County more affordable. Orange County renewed this investment with an additional \$500,000 for both years ended June 30, 2022 and 2021. During the years ended June 30, 2024 and 2023, awards totaling \$406,176 and \$436,584 were paid to 43 and 32 agencies, respectively. At June 30, 2024 and 2023, unspent funds for this program totaled \$363,203 and \$217,945, respectively.

#### NOTE 7 EMPLOYEE BENEFIT PLAN

The Organization provides its employees with defined contribution plans under the provisions of Section 403(b) and 401(k) of the Internal Revenue Code. All employees are eligible to participate immediately upon hire. After one year of employment, participating employees have their contribution matched 100% up to 5% of eligible compensation and are 100% vested immediately. The Organization contributed \$31,388 and \$27,478 to the plans during the years ended June 30, 2024 and 2023, respectively.

#### NOTE 8 BOARD-DESIGNATED ENDOWMENTS

The Organization maintains two board designated endowment funds with the Central Florida Foundation (CFF). Each fund was seeded with \$10,000, which was taken from board-designated assets that had been set aside for this purpose. The Community Foundation oversees the funds' management and makes an annual distribution of available funds. The board of directors have established that these funds should be taken, and during fiscal years 2024 and 2023 the board elected to take a distribution of \$536 and \$529, respectively, from the United Arts Endowment Fund, and \$533 and \$518, respectively, from the United Arts of Central Florida Arts and Education Endowment Fund, to support the Organization's programming.

The two endowment funds are as follows as of June 30:

	 2024		2023	
United Arts of Central Florida Endowment Fund	\$ 14,925	\$	14,089	
United Arts of Central Florida Arts and Education				
Endowment Fund	 14,841		14,009	
Total	\$ 29,766	\$	28,098	

In accordance with accounting standards on the reporting of endowment funds, these funds are classified as net assets without restrictions on the statements of financial position. The Organization's changes in the board-designated endowments for the years ended June 30 are as follows:

	2024		2023	
Board-Designated Endowments Net Assets -		_		
Beginning of Year	\$	28,098	\$	27,362
Net Investment Gain		3,094		2,127
Distributions		(1,069)		(1,055)
Investments Fees		(357)		(336)
Change in Board-Designated Endowment				
Net Assets		1,668		736
Board-Designated Endowments Net Assets -				
End of Year	\$	29,766	\$	28,098

# NOTE 8 BOARD DESIGNATED ENDOWMENTS (CONTINUED)

The board of directors of the Organization has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets without donor restrictions: (a) the original value of the gift donated to the board endowment, (b) the original value of subsequent gifts to the board endowment, and (c) accumulations to the board endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. In accordance with FUPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate board endowment funds:

- The duration and preservation of the fund;
- The purposes of the Organization and the endowment fund;
- · General economic conditions;
- The possible effect of inflation and deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of the Organization;
- The investment policies of the Organization.

# NOTE 9 FINANCIAL ASSETS AND LIQUIDITY RESOURCES

The Organization's financial assets available within one year of the financial position date for general expenditures are as follows:

	2024	2023
Financial Asset, at Year-End:		
Cash and Cash Equivalents	\$ 3,879,684	\$ 3,182,301
Pledges and Grants Receivable, Net Less Donor-		
Designated Pledges Receivable	526,985	1,345,806
Total Financial Asset, at Year-End	4,406,669	4,528,107
Less: Amounts Unavailable for General		
Expenditures Within One Year Due to:		
Net Assets with Donor Restrictions	(425,454)	(371,859)
Board-Designated Funds	(860,000)	(765,062)
Financial Assets Available to Meet	<u> </u>	
Cash Needs for General Expenditures		
Within One Year	\$ 3,121,215	\$ 3,391,186

As part of the Organization's liquidity management, it has a policy to structure its financial assets according to their nearness of conversion to cash and liabilities according to the nearness of their maturity and resulting use of cash.

