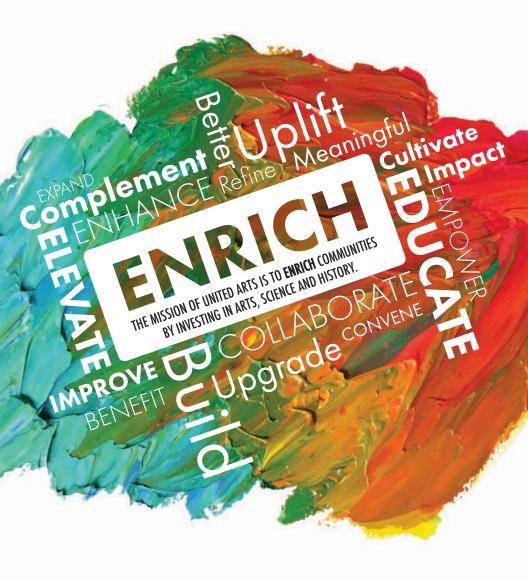


2021 Annual Report to the Community



United Arts Board

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Letter to the Community

Orlando Philharmonic Orchestra

Dear Donors and Stakeholders:

This 2021 annual report is dedicated to our Board of Directors led by Brendan Lynch and our staff led by Interim President & CEO Juliana Steele, who fearlessly and tirelessly navigated our organization and the entire cultural sector through the global pandemic. Each day our staff and Board were committed to making sure we did not lose one cultural organization by deploying all of our resources to keep people employed, operating bills paid and programs continuing in unique and innovative ways. As you look at the list of funded organizations that you kept afloat with your generous giving, you can all be very proud.

Since my first day was June 21, 2021, I cannot take any credit for the valuable work that is reflected in this report; however, I am proud to carry the torch forward on the journey to enrich our communities by investing our time, talent, and resources to ensure that our cultural sector thrives and that we can meet the needs and creative aspirations of our community for years to come.

United Arts was founded in 1989 to unify the cultural sector in fundraising to ensure sustainable funding for the arts and to build a coalition of organizations to support one another and strengthen our community together. In no other time has this united framework been tested like the pandemic. I know from my first year that not only are the organizations better than before, but are proving to be even more inspired to bring you a standard of excellence and creativity that can stand up against any other region in our nation.

We strive to be a catalytic resource for strengthening our cultural sector to serve our community in amazing ways, and we thank you for trusting us during such uncertain times with your valuable resources so together we can all thrive.



Jennifer Evins President and CEO

ns nd CEO

Daniel J. O'Keefe Board Chair

Davil J. O'llube

If you would like to review United Arts of Central Florida's audited financial statements, please visit UnitedArts.cc/Financials.

Funding for the Arts

Partners	Collaborative Fundraising	United Arts Matching Grant	United Arts Operating Grants	Total
Art & History Museums of Maitland	\$43,770	\$6,133	\$66,500	\$116,403
ArtReach Orlando	30,640	4,589	7,000	42,229
Bach Festival Society of Winter Park	256,557	46,923	107,255	410,735
Central Florida Ballet	39,703	1,527	59,680	100,910
Central Florida Community Arts	139,544	29,009	119,303	287,856
Central Florida Vocal Arts	33,528	1,827	29,030	64,385
Crealdé School of Art	57,761	11,037	81,803	150,601
Downtown Arts District/CityArts Orlando	30,970	4,151	40,654	75,776
Enzian	104,332	11,252	140,522	256,107
Florida Symphony Youth Orchestras	35,547	2,059	33,750	71,356
Garden Theatre	61,737	13,023	46,868	121,628
Global Peace Film Festival	7,348	1,087	9,225	17,661
Holocaust Memorial Resource and Education Center of Florida	14,069	2,110	84,431	100,610
MicheLee Puppets	11,953	1,774	20,500	34,227
Opera Orlando	339,956	6,984	60,464	407,404
Orange County Regional History Center	40,764	4,830	45,845	91,439
Orlando Ballet	691,702	152,723	373,562	1,217,987
Orlando Fringe	47,344	9,844	101,285	158,473
Orlando Gay Chorus	3,833	532	25,795	30,161
Orlando Museum of Art	131,398	50,008	270,071	451,477
Orlando Philharmonic Orchestra	796,943	104,012	621,821	1,522,776
Orlando Repertory Theatre	83,687	23,328	219,474	326,489
Orlando Science Center	107,792	21,280	385,875	514,946
Orlando Shakes	664,890	71,461	323,510	1,059,861
Snap! Orlando	53,183	3,997	10,900	68,081
Timucua Arts Foundation	62,372	4,027	13,762	80,162
Winter Garden Heritage Foundation	36,468	1,221	9,800	47,489
Total Partners	\$3,927,795	\$590,750	\$3,308,686	\$7,827,231

Funding for the Arts

Other Funded Organizations	Collaborative Fundraising	United Arts Operating & Community Project Grants	Total
Albin Polasek Museum & Sculpture Gardens	\$250	\$31,300	\$31,550
Association to Preserve the Eatonville Community	245	9,607	9,852
Bay Street Players	50	15,800	15,850
Black Theatre Girl Magic	-	5,575	5,575
Blue Bamboo Center for the Arts	-	19,950	19,950
Bronze Kingdom Museum	-	5,000	5,000
Capoeira for Tomorrow	-	22,450	22,450
CAYA Network	-	5,000	5,000
Celebration Theatre Company	-	22,088	22,088
Central Florida Entertainment Advocacy	-	4,425	4,425
Central Florida Sounds of Freedom	200	1,175	1,375
Child of this Culture Foundation	-	1,500	1,500
Conservatorio de Musica y Artes	-	5,000	5,000
Creative City Project	200	22,108	22,308
Curry Ford	-	1,000	1,000
Decolonizarte Teatro Inc.	-	5,000	5,000
Flamenco del Sol	-	2,600	2,600
Goldsboro West Side Comununity Historical Association	-	5,000	5,000
HAPCO Music Foundation	-	2,000	2,000
Jones High School Alumni Band	-	1,000	1,000
Leesburg Center for the Arts	350	8,900	9,250
Life Concepts dba Quest, Inc.	-	2,000	2,000
Mad Cow Theatre	5,440	6,472	11,912
Mennello Museum of American Art (including Friends of)	5,575	17,100	22,675
Mercury Axis	-	5,000	5,000
Messiah Choral Society	145	2,000	2,145
Mount Dora Center for the Arts	350	21,000	21,350

Funding for the Arts

Other Funded Organizations	Collaborative Fundraising	United Arts Operating & Community Project Grants	Total
Music to My Mind	-	1,314	1,314
OCA - Opportunity Community Ability	-	10,904	10,904
Open Scene Inc.	-	5,000	5,000
Orlando International Film Festival	-	2,000	2,000
Orlando Metropolitan Ballet Company	-	2,000	2,000
Orlando Symphony Orchestra	-	4,522	4,522
Orlando Urban Film Festival	-	2,850	2,850
Performing Arts Maitland	150	3,040	3,190
Playwrights Round Table	100	2,000	2,100
Russian Ballet of Orlando	-	2,000	2,000
Standing Ovation Talent Group	-	12,699	12,699
Swamp Sistas La La Foundation	-	2,000	2,000
Tavares Theatre	-	2,000	2,000
The Celebration Foundation	-	2,000	2,000
The Winter Park Playhouse	4,295	77,112	81,407
Theatre South Playhouse	500	37,683	38,183
Unity Back in CommUNITY	-	16,727	16,727
Urban Think Foundation	-	16,300	16,300
Veterans Tribute & Museum of Osceola County	-	2,500	2,500
VMAX for One Community Inc.	-	5,000	5,000
WMFE	-	20,000	20,000
Young Star Music Theatre	-	15,303	15,303
All Other	14,709	13,041	27,750
Total All Other	\$32,559	\$508,044	\$540,603

United Arts of Central Florida Fundraising Campaigns



Collaborative Campaign

During the 2021 *Collaborative Campaign for the Arts*, United Arts and 22 of the region's cornerstone arts and cultural institutions raised vital funds in support of arts, science and history with one voice.

This campaign had an aggressive \$3.2 million goal. The campaign raised a record-breaking \$3,889,032, unlocking the additional \$500,000 Orange County Challenge Grant. Donations made to campaign partners during the campaign were eligible to receive a 15% matching grant from United Arts.

The 2021 Collaborative Campaign partners were: Art & History Museums – Maitland, Bach Festival Society of Winter Park, Central Florida Ballet, Central Florida Community Arts, Central Florida Vocal Arts/Opera del Sol, Crealdé School of Art, Downtown Arts District/CityArts Orlando, Enzian, Florida Symphony Youth Orchestras, Garden Theatre, Opera Orlando, Orange County Regional History Center, Orlando Ballet, Orlando Fringe, Orlando Museum of Art, Orlando Philharmonic Orchestra, Orlando Repertory Theatre, Orlando Science Center, Orlando Shakes, Snap! Orlando, Timucua Arts Foundation, Winter Garden Heritage Foundation, and the United Arts – Arts for ALL Fund.

Empower the Arts Campaign

The Empower the Arts Campaign introduced 12 small to midsized arts and cultural organizations to group fundraising and raised \$224,370, exceeding the campaign goal by 39%.

Contributions designated to campaign partners were matched at 15% by United Arts. A total of \$31,734 in matching grant funds were awarded to campaign partners.

Empower the Arts Campaign partners included: ArtReach Orlando, Central Florida Ballet, Central Florida Vocal Arts, Florida Symphony Youth Orchestras, Global Peace Film Festival, Holocaust Memorial Resource and Education Center of Florida, MicheLee Puppets, Opera Orlando, Orlando Gay Chorus, Snap! Orlando, Timucua Arts Foundation, Winter Garden Heritage Foundation, and the United Arts – *Arts for ALL Fund*.

United Arts Grants

United Arts' grant programs provide funding opportunities for a wide variety of arts, science and history organizations at all stages of growth throughout Central Florida.



Operating Support Grants - Thirty-four cultural organizations received grants totaling \$2,288,000. Provides essential, unrestricted operating support for nonprofit arts and culture organizations with budgets of \$75,000 or more that provide a full season of programming. Panels of volunteers recommend grants through a competitive process based on artistic merit, management and fiscal responsibility, and service to the community.

Community Grants - Sixteen organizations received grants totaling \$31,500. Supports the incubation of ideas and creativity by providing funding for cultural programs, projects and events held by burgeoning multicultural and grassroots groups, art therapy programs, and a full season of offerings. A quarter of grantees received their first grant from United Arts through this program.

Diversity Grant Programs

To date, these grants have encouraged more than 40 United Arts-funded cultural groups to create programming that is inclusive and representative of the diverse communities in Central Florida. Over this past year, 18 diverse programs from local cultural organizations were funded through two grant processes that were funded by Duke Energy.

Diversity Grants – Eight organizations received grants totaling to \$28,500. Aimed to increase the participation of diverse communities in arts and culture through performance attendance, participating as artists and performers in the programming, and serving on volunteer committees and boards.

Diversity in the Arts - Ten organizations were awarded funds totaling to \$50,000. Supports audience, artists and community participation in programs provided by diverse arts and cultural groups. Of these grantees, 80% were new applicants to United Arts.

Public Funding for the Arts

United Arts partners with Orange County Arts & Cultural Affairs as fiduciary agent for the Tourist Development Tax (TDT)supported programs, as recommended by Orange County Arts and Cultural Affairs Advisory Council and approved by the Orange County Board of County Commissioners. United Arts coordinates guidelines, workshops and communication, facilitates the application and panel review processes, and oversees the reporting and disbursements for funded projects.



As part of the Federal CARES Act, Orange County Government received \$243.2 million in Coronavirus Relief Funds. United Arts worked with the Orange County Arts & Cultural Affairs office and served as the local arts agency to ensure that a portion of these funds were disbursed into the arts and cultural sector and provided all reporting documents.



Orange County Cultural Tourism Funding supports projects that enhance Central Florida's arts and cultural identity, rewards quality and promotes tourism to stimulate local economies and generate new jobs.

Blockbuster Funding supports arts and cultural projects that will generate national/worldwide attention, foster community-wide cultural collaborations, and attract attendance of 100,000+. In FY21, Blockbuster-funded projects supported Orlando Science Center, Presenting Pompeii: The Immortal City, and Creative City Project's IMMERSE.

Venue Subsidy Grants – Thirty-three organizations were awarded grants totaling \$737,580.70. Supported by an allocation from Orange County Government, this program encourages arts and culture programming throughout Orange County by subsidizing the rental costs of Orange County venues. Due to the challenges presented from the pandemic, the grant program noted \$40,289.93 in forfeitures.

FrontYard Festival Grants – Eleven organizations received awards to cover up to \$20,000 of venue costs. Underwritten by Orange County and City of Orlando, this grant supported groups to present events in the Dr. Phillips Center for the Performing Arts' FrontYard Festival.

Children in the Arts

Through the leadership and coordination of United Arts, over 700,000 student experiences are made possible annually. Our arts education partnerships include: Orange County Public Schools invested \$549,000 to partner with 24 organizations to provide schools with arts and cultural experiences. With COVID-19 restrictions, our partners offered 94,781 experiences, including select grade-wide access to the Orlando Philharmonic Orchestra, Orlando Shakes and the Orlando Ballet. Massey Services awarded United Arts a grant of \$20,000 for Arts and Cultural Access Funding. Through this funding, teachers were able to apply for arts enrichment programming in Lake, Orange, Osceola and Seminole counties, serving 7,290 students.

MicheLee Puppets

Marketing Resources for the Cultural Sector

Telling the story of the dynamic and vibrant cultural sector



United Arts is responsible for curating and promoting OrlandoAtPlay.com (OAP). OAP is a comprehensive online events calendar where Central Florida residents and tourists visiting the area can find virtual and in-person arts and cultural events. With over 600 organizations posting 3,200 events annually on average, OAP is the top resource to find local arts and culture organizations and their events all in one place. An email newsletter recommending upcoming events is distributed weekly featuring events of all genres and for all ages. The newsletter includes information about free and discounted events. Sign up today and share with your friends! Snap! Orlando

Marketing Resources for the Cultural Sector

Telling the story of the dynamic and vibrant cultural sector





Orlando Arts is the official publication of United Arts of Central Florida. The magazine serves as a comprehensive guide to arts and cultural offerings throughout Central Florida. Produced bi-monthly, the magazine covers local arts, science, history and special events, as well as articles about home décor and artful shopping ... because living well is an art. The digital version of the magazine is available at UnitedArts.cc/Magazine.

UNITED ARTSCARD

The United ArtsCard is a donor benefit for contributions to United Arts of \$100 or more. Good for one year, the card is a valuable buy-one-ticket-get-one-FREE and discount card for more than 25 arts, science and history organizations throughout Lake, Orange, Osceola and Seminole counties. More than 2,000 ArtsCards were distributed.



Marketing Resources for the Cultural Sector

Telling the story of the dynamic and vibrant cultural sector

UNITEDARTS.CC

UnitedArts.cc is the official website for United Arts of Central Florida and a vital resource for donors, organizations seeking funding, and grantees. Organizations can learn about grant opportunities, apply for funding or manage their existing grants through the site. Visitors to the site can access featured articles from *Orlando Arts* magazine, find information about United Arts' arts education programs and arts research, jump to OrlandoAtPlay.com for a calendar of local arts and cultural events, sign their company up for a Workplace Giving campaign, make a gift or pledge, or join the arts advocacy mailing list to help keep the arts alive in Central Florida. Take a moment and explore!





Trustee Support

United Arts Trustee-level donors are those who give \$100,000 or more. Their generous support of arts, science and history in Central Florida distinguishes them as visionary philanthropic leaders. Their gifts provide support for grant awards and crucial institutional operating support. In addition, their funds, combined with those of other generous corporate and individual donors, provide a valuable matching pool used to inspire giving through United Arts' annual Collaborative Campaign for the Arts. United Arts is pleased to recognize each Trustee for their generosity and leadership.







UCF









OF CENTRAL FLORIDA

United Arts of Central Florida is your local arts agency. With the help of individual donors, corporations and foundations, United Arts fuels art, science and history in our community. United Arts is proud to finance arts education programs for all ages, critical funding for the arts, capacity building and training for local organizations, and comprehensive marketing for our local arts sector.

Since 1989, United Arts has invested more than \$170 million in local arts and cultural organizations, and through them, the diverse Central Florida community. United Arts is deeply grateful to all of its donors and community partners for their investment in and support of Central Florida's nonprofit creative industry and the enormous impact it has on our lives each and every day.

Thank you

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Gifts as of June 30, 2021

Thank you

We thank the following corporations and individuals for their in-kind donations and services:

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